

JULIUS JAMES SHIRIMA

Phone number: +255 658 238 799, Email address: jshirima@darecha.org, Skype contact: js6114

OBJECTIVE: To use my passion for entrepreneurship to learn and develop a successful career.

EDUCATION

- The College Of Wooster - Ohio, USA August 2011 - May, 2014
GPA: 3.3/4
- **Major:** Business Economics.
 - **Double Minors:** Computer Science and Mathematics
 - Dean's Scholarship Award 2011-2015
 - Selected to the Dean's List for the Fall Semester 2011
 - APEX 2013 Fellowship Award "Entrepreneurial Experiential Learning Program"
 - The Wooster Entrepreneurship Centre Fellow 2014
 - Emerged second in the The College Of Wooster Business Ideas Competition 2012
- African Leadership Academy - Johannesburg, South Africa Sept 2008 - June 2010
- Studied Leadership, Entrepreneurship, African Studies, Sciences
 - Dean's Award,
 - Best Student in Entrepreneurship, Advanced Mathematics and Compassion Value.
- Kibaha Special High School - Coast Region, Tanzania Jan 2004 - Oct 2007
- Emerged as one of top students in the nation (9th position)
 - Received the Kibaha Education Centre Heroes Award.

RECOGNITION

- Winner of the Pan Commonwealth Youth Award Excellence in Development Work 2015
- Emerged as a winner of the African region as well. Please read more [here](#)
- Nominee-Under 30 Youth Awards in Tanzania August 2013
- A prestigious award to recognize the impact of young entrepreneurs in promoting economic development
- World Economic Forum - Cape Town, South Africa May 2011
- Selected as one of three young leaders to represent African youth; presented in the Innovative IdeasLab Session

WORK EXPERIENCE

- Darecha (www.darecha.org) - Dar Es Salaam, Tanzania Dec 2008 - Present
Founder and CEO
- Organized business ideas competitions (2009/10/11/14), venture start-ups support & consultancy
 - Coordinated and direct the team composed of employees and hundreds of volunteers nationwide
 - Fundraised, planed the budget and facilitate its implementation
 - Held business meetings with clients, government leaders, media, sponsors
- Coca-Cola Tanzania, Dare Es Salaam, Tanzania May 2014 - July 2014
Marketing and Finance Intern
- Worked on a project to revive Coca-Cola digital space presence in Tanzania

Equity Bank (Tanzania) June-August 2013

Multiple departments Intern

- Worked in the Finance, Marketing, Agency Banking, Corporate Banking, Trade Finance and Treasury Departments.
- Led a marketing team in the nationwide exhibitions.
- Analyzed corporate loans applications and prepared recommendations.

Standard Chartered Private Equity - Johannesburg, South Africa July 2010 - Aug 2010

Intern

- Prepared the investment thesis and review, researching for profitable ventures to acquire stake
- Worked closely with professional investors before making investment decisions in the Investment Committee meetings.

FURTHER INVOLVEMENTS / PROJECTS WHILE IN SCHOOL

Teaching Assistant in the Economics Department Sept 2013-Dec 2013

- Conducting teaching sessions
- Grading students' homework and post grades on the system
- Preparing feedback report regarding the performance of the class in homework.

Entrepreneurship Club member - College of Wooster Sept 2011 - May 2014

- Second winner in the College Of Wooster Business Ideas Competition

Florence O. Wilson College of Wooster Bookstore Dec 2011 - Jan 2012

- Part-time work as assistant inventory controller

Duka Bora Tuck Shop - Johannesburg, South Africa Mar 2009 - June 2010

Co-founder and Marketing/Sales Director - Student-run business at African Leadership Academy

- Conducted market research and prepared monthly marketing plans and sales reports
- Implemented sales promotions and dealt with customers' concerns

Grow Green Itsuseng - Itsuseng informal settlement in South Africa Sept 2008 - June 2010

Co-founder - Student-run social venture at African Leadership Academy

- Coordinated and directed community members to establish sustainable homestead gardens for poor, old and sick people for vegetables provision
- Planned and facilitated the implementation of budget
- Designed and implemented project related events like clothing donation event and vegetables harvesting events in Itsuseng community

TECHNOLOGY SKILLS

- Basic knowledge of Java programming language.
- Basic knowledge of C++ programming language
- Basic knowledge of Computer Organization
- Advanced computational skills.